



# Customers & Retail Markets Updates

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# Recent Developments



- At the end of 2015, the Federal Antimonopoly Service (FAS) held the first *tariff company*, with the result that the increase in tariff rates slowed down significantly, and some tariff rates even decreased;
- In the regions, *the principle of uniform rates* for technological connection to the infrastructure was introduced;
- In October 2016, the FAS of Russia has announced a draft law in the field of price (tariff) regulation, abolishing previous laws and introducing universal principles of regulation for all industries.

# Expected Developments and Challenges



- In 2017, new rules for sales companies will be introduced, providing new approaches and principles of *benchmark costs*;
- The increase in tariff rates will be limited, and the former tariff paradigm will be changed;
- The transparency of regulation and pricing will be increased, as well as the transparency of market monitoring;
- In-depth analysis with software products will be used, and methods of mathematical modeling will be introduced.

# THANK YOU FOR YOUR ATTENTION!



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